

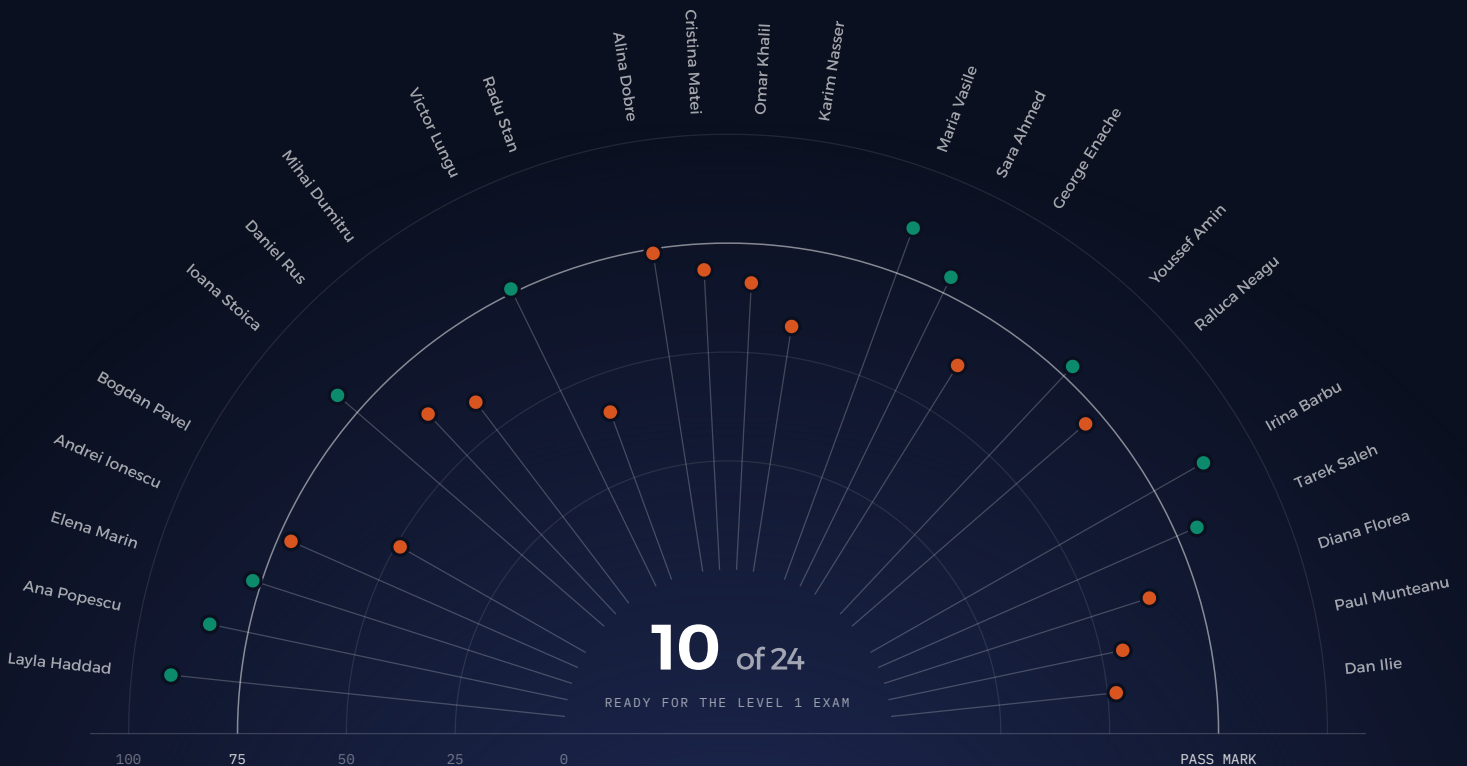
AI PROFICIENCY SCORECARD

Acme Inc.

Leadership team report

How 24 managers use AI today, the risks and the time savings in their answers, and who needs which training.

24 MANAGERS · 7 DEPARTMENTS · FEBRUARY 2026



● Ready for the Level 1 exam (10) ● Level 1 workshop first (14)

Each line is a manager, as long as their Level 1 score out of 100, grouped by department.

SUMMARY

19 of 24 managers already use AI at work every week

14 of them use free AI apps the company hasn't approved, and 11 would put confidential data into one.

From 2 to 13 February 2026, 24 of Acme Inc.'s 26 managers took the scorecard: 19 minutes each, on average, answering in their own words while a Nodx AI agent asked the questions.

70 /100

Average score at Level 1

10 of 24

✓ Ready for the Level 1 exam today

11 of 24

⚠ Would put confidential data into a free AI app

71 h

A week that managers say AI would save them

What we found

1 AI is already part of the work

19 of 24 managers use it every week, 7 of them every day, mostly for reports, emails and meeting notes. 1 manager has never used it.

2 Confidential data is the biggest risk

11 managers would put confidential data into a free AI app, most of them in Supply Chain and Sales. 5 would pass on what AI gives them without checking it.

3 10 managers are ready for the Level 1 exam today

The other 14 need the workshop first, 3 of them within 5 points of the pass mark. 5 are ready for Level 2 as well.

4 The biggest saving is reporting

The managers expect AI to save them 71 hours a week in all, 27.5 of them on weekly and shift reports.

WHAT WE RECOMMEND

Level 1 workshop for 14 managers in March, then the exam for all 24

The 10 managers who are ready skip the workshop and take the exam straight away. Level 2 follows in April, starting with those already strong at it. The plan, a level a month, is on page 6.

3 sessions

Of workshops, at your site

10 days

Of training the scorecard saves

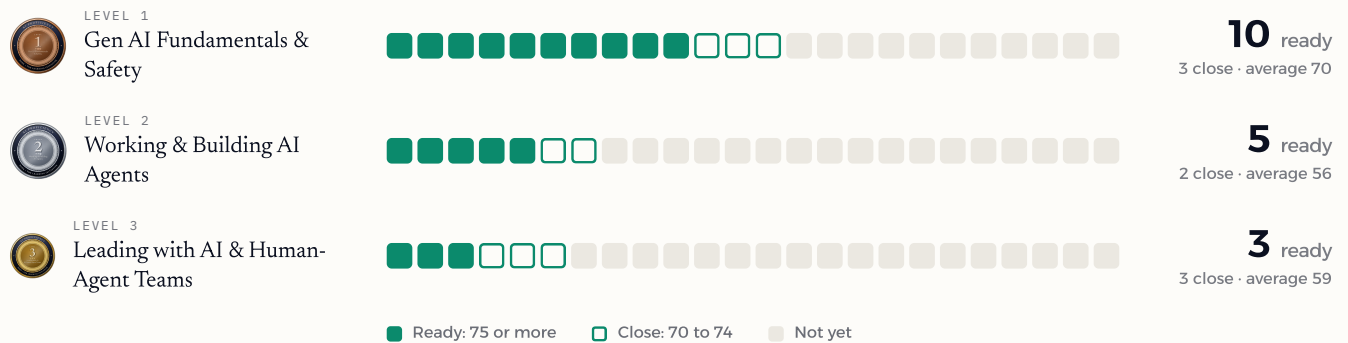
3 weeks

Of the time AI would save them makes up all the training time

WHERE YOUR MANAGERS STAND

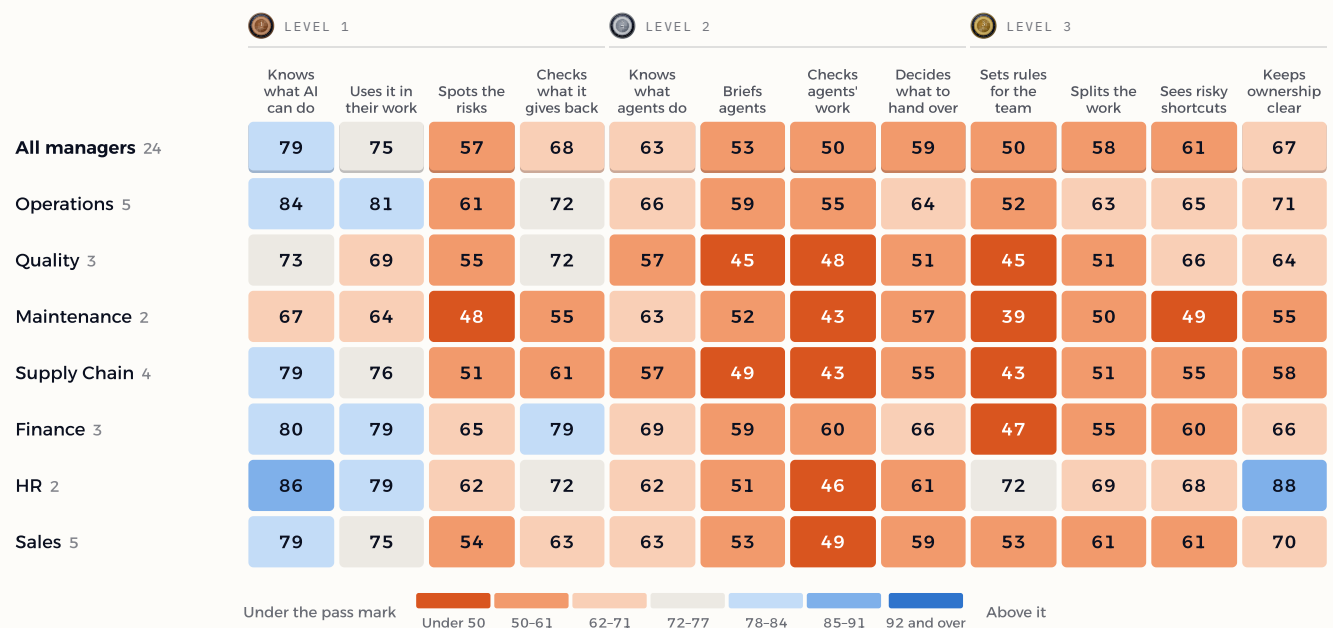
Ready at each level, and the skills behind it

Each manager has a score at each level, from 0 to 100, from what they answered. From 75, the exam's pass mark, they're ready to take that level's exam.



Strengths and gaps, by department

Average score, out of 100



Strongest across the team

 Knows what AI can do	79
 Uses it in their work	75
 Checks what it gives back	68

Weakest across the team

 Sets rules for the team	50
 Checks agents' work	50
 Briefs agents	53

RISKS AND OPPORTUNITIES

Where AI puts the company at risk, and where it would save time

From what the managers wrote: the risks in how they use AI today, the work they'd hand to it first, and who could help the others start.

Risks in how AI is used today

Managers, of 24

11 of 24

Would put confidential data into a free AI app

Supplier prices, customer names and production figures were the examples they gave. Most of them in Supply Chain and Sales.

"I paste the supplier offers into ChatGPT to compare them. It's much faster than doing it by hand."

SUPPLY CHAIN MANAGER · SUPPLY CHAIN

5 of 24

Would pass on AI's work without checking it

Figures and summaries sent on as AI wrote them, under the manager's name. Most of them in Sales and Operations.

"If the numbers look right, I send it. I don't have time to check everything twice."

KEY ACCOUNT MANAGER · SALES

15 of 24

Lead teams with no rules for AI

In these teams, each person decides alone what to use AI for, and with which data. Most of them in Supply Chain and Operations.

"Everyone in my team does it differently. Nobody has told us what's allowed."

QUALITY LEAD · QUALITY

Where AI would save time: 71 hours a week

The managers' own estimates

Weekly and shift reports		27.5 h · 11 managers
Meeting notes and follow-ups		14 h · 14 managers
Month-end commentary on the numbers		9 h · 3 managers
Customer emails and offers		9 h · 6 managers
Comparing supplier offers		8 h · 4 managers
Job descriptions and interview guides		3 h · 2 managers

"Half my Monday goes on the weekly report. If AI drafted it, I'd only have to check it."

PRODUCTION MANAGER, LINE 1 · OPERATIONS

Who could help the others start

Strong at Level 1, ready for Level 2

Layla Haddad

Operational Excellence Lead

91 82

Irina Barbu

Marketing Manager

88 81

Maria Vasile

Finance Business Partner

86 77

WHO NEEDS WHAT

Each manager's next step

From their scores: ready at a level (75 or more), a manager takes its exam straight away; otherwise, its workshop first. Each certificate opens the next level.

MANAGER	USES AI	LEVEL 1	LEVEL 2	LEVEL 3	NEXT STEP
✓ Ready for the Level 1 exam 10					
Layla Haddad Operational Excellence Lead	Every day company and free	91	82	74	Levels 1 and 2 exams, then the Level 3 workshop
Irina Barbu Marketing Manager	Every day company and free	88	81	79	Exams at all three levels
Maria Vasile Finance Business Partner	Every day company and free	86	77	66	Levels 1 and 2 exams, then the Level 3 workshop
Ana Popescu Plant Manager	Every day company tool	84	71	78	Level 1 exam, then the Level 2 workshop
Ioana Stoica Quality Assurance Manager	Every week company tool	81	66	70	Level 1 exam, then the Level 2 workshop
Tarek Saleh Export Manager	Every day company and free	80	70	62	Level 1 exam, then the Level 2 workshop
Sara Ahmed Finance Manager	Every day company tool	79	76	61	Levels 1 and 2 exams, then the Level 3 workshop
Youssef Amin Talent Lead	Every week company and free	78	64	72	Level 1 exam, then the Level 2 workshop
Elena Marin Production Manager, Line 2	Every week company tool	77	62	58	Level 1 exam, then the Level 2 workshop
Victor Lungu Engineering Manager	Every day company and free	76	79	57	Levels 1 and 2 exams, then the Level 3 workshop
➕ Level 1 workshop first 14					
Alina Dobre Planning Manager	Every week company and free	74	58	53	Level 1 workshop, then the exam
Andrei Ionescu Production Manager, Line 1	Every week company and free	72	55	60	Level 1 workshop, then the exam
Raluca Neagu HR Manager	Every week company tool	71	45	76	Level 1 workshop, then the exam
Cristina Matei Procurement Manager	Every week free apps	69	52	50	Level 1 workshop, then the exam
Omar Khalil Supply Chain Manager	Every week free apps	66	48	55	Level 1 workshop, then the exam
Diana Florea Key Account Manager	Every week free apps	64	50	51	Level 1 workshop, then the exam
Daniel Rus Food Safety Lead	Now and then company tool	63	41	47	Level 1 workshop, then the exam
George Enache Controller	Now and then company tool	62	38	45	Level 1 workshop, then the exam
Mihai Dumitru Quality Lead	Now and then free apps	58	44	52	Level 1 workshop, then the exam
Karim Nasser Logistics Manager	Every week free apps	57	46	49	Level 1 workshop, then the exam
Paul Munteanu Sales Director	Every week free apps	55	42	68	Level 1 workshop, then the exam
Dan Ilie Customer Service Lead	Now and then free apps	52	36	46	Level 1 workshop, then the exam
Bogdan Pavel Shift Lead	Every week free apps	49	35	44	Level 1 workshop, then the exam
Radu Stan Maintenance Manager	Never	41	28	39	Level 1 workshop, then the exam

THE PLAN

A level a month, from March to May

Workshops at your site, up to 24 people a session, for the managers who need them; then the exam, online, for them and for everyone already ready.

March LEVEL 1 Gen AI Fundamentals & Safety Workshop one day at your site 14 managers Exam 30 minutes, online 24 managers	April LEVEL 2 Working & Building AI Agents Workshop one day at your site 5 managers Exam 30 minutes, online 10 managers	May LEVEL 3 Leading with AI & Human-Agent Teams Workshop one day at your site 4 managers Exam 30 minutes, online 5 managers
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3 sessions Of workshops at your site, one day each, up to 24 people	10 days Of training saved: without the scorecard, all 24 would take the Level 1 workshop	3 weeks Of the time AI would save the managers, at their own estimate of 71 hours a week, makes up all the time in workshops and exams
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Certified by the end of May

If everyone passes



24 of 24
certified at Level 1



10 of 24
certified at Level 2



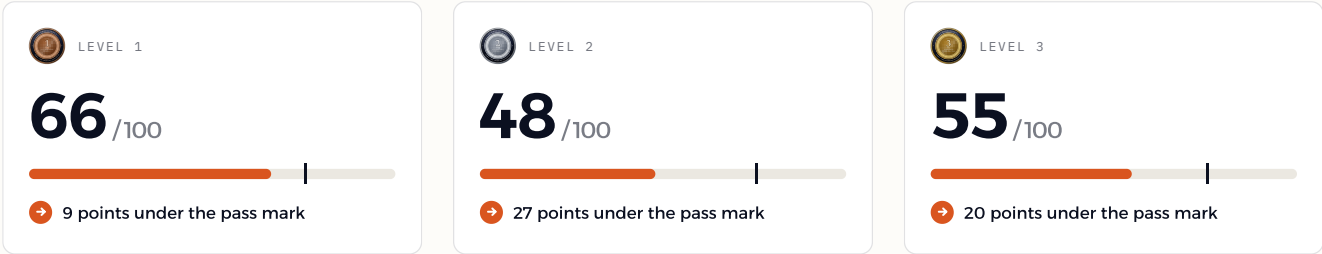
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certified at Level 3

EU AI ACT In the EU, this report, the workshops and the certificates document the AI literacy steps the AI Act asks companies to take. Each certificate is valid for a year and renewed with a short online test.

MANAGER REPORT

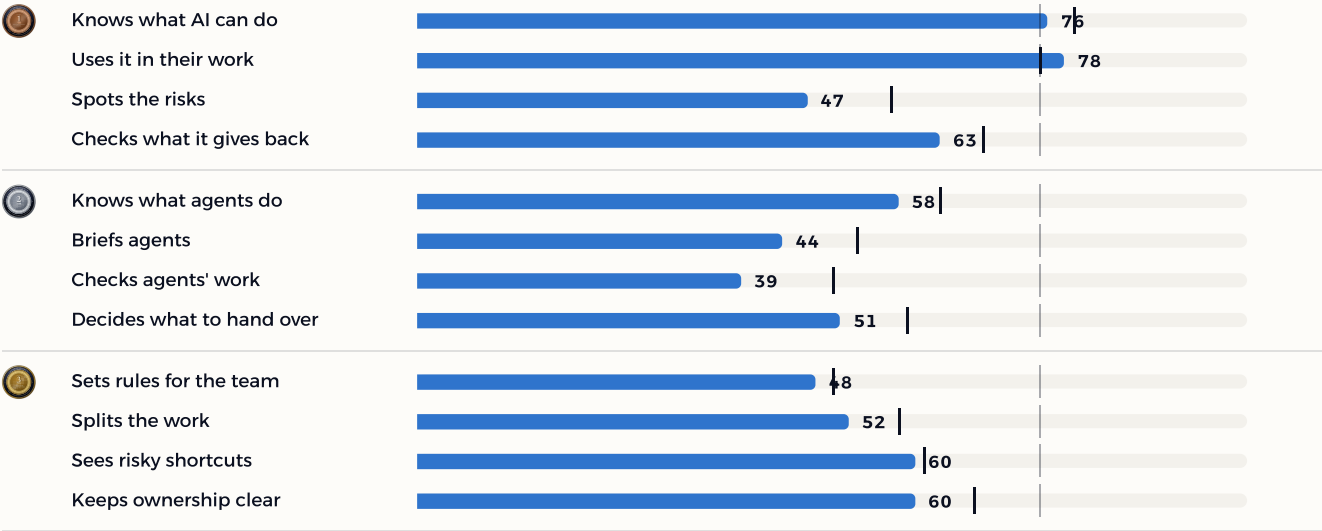
Omar Khalil

Supply Chain Manager, Acme Inc. · took the scorecard on 5 February 2026 in 18 minutes · uses AI every week, with free apps



Skills

Omar | Team average | Pass mark



STRONGEST

Uses it in their work	78
Knows what AI can do	76

NEEDS PRACTICE

Spots the risks	47
Checks what it gives back	63

IN OMAR'S WORDS

"I paste the supplier offers into ChatGPT to compare them. It's much faster than doing it by hand."

NEXT STEP

Level 1 workshop, then the exam

In the workshop: Summarize a supplier contract without sharing confidential prices.